

Message Text

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PAGE 01 LAGOS 08550 011044Z
ACTION AF-10

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FM AMEMBASSY LAGOS
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 2609
AMCONSUL KADUNA

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E.O. 11652: N/A
TAGS: BAGB, BEXP, BTRA, NI
SUBJECT: FOREIGN BUYER'S TRIP - NIGER RIVER BASIN DEVELOPMENT
AUTHORITY EARTHMOVING EQUIPMENT DELEGATION

REF: LAGOS 8226

1. MR. M. S. AYINMODU, GENERAL MANAGER NIGER RIVER BASIN DEVELOPMENT AUTHORITY (NRBDA) VISITED EMBASSY LATE JULY 29 TO INFORM US THAT DELEGATION DESCRIBED REFTEL WILL ARRIVE NEW YORK CITY AT 1335 HOURS ON AUGUST 14 VIA PAN AM 101 FROM LONDON. DELEGATION, WHICH WILL DEPART NIGERIA AUGUST 8 FOR AUSTRIA AND U.K., PLANS TO SPEND FOUR DAYS IN U.S. LEAVING EVENING OF AUGUST 18.

2. AYINMODU TOLD EMBOFF IN VIEW OF LIMITED TIME DELEGATION WOULD PREFER CONCENTRATE ON SELECTED GROUP OF TOPMOST U.S. MANUFACTURERS OF SUCH EQUIPMENT AS GRADERS, EXCAVATORS, BULLDOZERS AND FRONO END LOADERS. HE SPECIFICALLY INDICATED PREFERENCE FOR CATERPILLAR, ALLIS-CHALMERS (KNOWN IN NIGERIA AS FIAT-ALLIS), GM-TEREX, J.I. CASE, JOHN DEERE, AND POSSIBLY INTERNATIONAL HARVESTER. AYINMODU ALSO EXPRESSED INTEREST IN MEETING WITH SUCH U.S. GOVERNMENT ORGANIZATIONS AS BUREAU OF RECLAMATION, COUNCIL OF WATER RESOURCES, AND CORPS OF ENGINEERS, AND IN TOURING TENNESSEE VALLEY AUTHORITY.
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PAGE 02 LAGOS 08550 011044Z

GIVEN LIMITED TIME AVAILABLE, HE DID NOT THINK VISIT TO SALT RIVER PROJECT OR POINTS FURTHER WEST WOULD BE FEASIBLE.

3. TOGETHER WITH EMBOFF, AYINMODU REVIEWED LOCATIONS OF ABOVE FIRMS. ALL APPEAR TO BE SITUATED CONVENIENTLY TOGETHER IN OHIO, ILLINOIS AND WISCONSIN. AYINMODU AND EMBOFF SKETCHED OUT FOLLOWING ITINERARY OF CITIES AND FIRMS:

(A) ARRIVE NEW YORK AUGUST 14, PROCEED SAME AFTERNOON TO CLEVELAND, OHIO. VISIT GM-TEREX IN HUDSON. EMBOFF SUGGESTED MIGHT ALSO VISIT WARNER-SWASEY CONSTRUCTION EQUIPMENT DIVISION ON SOLON.

(B) PROCEED TO CHICAGO, ILLINOIS. VISIT INTERNATIONAL HARVESTER IN CHICAGO, CATERPILLAR IN PEORIA, JOHN DEERE IN MOLINE. MIGHT ALSO VISIT WABCO IN PEORIA AND BARBER GREENE IN AURORA.

(C) PROCEED, PERHAPS BY TRAILWAYS OR GREYHOUND BUS, FROM CHICAGO TO RACINE WISCONSIN TO VISIT J.I. CASE, AND FROM THERE TO MILWAUKEE TO VISIT ALLIS-CHALMERS. IN MILWAUKEE, MIGHT ALSO SEE KOEHRING AND HARNISCHFEGER.

(D) PROCEED SOUTH TO MEMPHIS, TENNESSEE. VISIT CORPOSO OF ENGINEERS PROJECTS ALONG MISSISSIPPI, CONNECTED WITH DEVELOPMENT OF RIVER BASIN AND WATER RESOURCES. VISIT TVA.

(E) PROCEED TO WASHINGTON, D.C. TO VISIT BUREAU OF RECLAMATION, U.S. WATER RESOURCES COUNCIL, AND COE HEADQUARTERS. AMONG OTHER MATTERS, DISCUSS HOST COUNTRY FINANCED TECHNICAL EXPERT ASSISTANCE FOR NRBDA AND HOST COUNTRY FINANCED TRAINING IN U.S.

4. AYINMODU SAID HE WOULD RETURN TO LAGOS FROM ILORIN ON AUGUST 4 PRIOR TO DELEGATION'S DEPARTURE TO LEARN WHAT ARRANGEMENTS HAVE BEEN MADE IN U.S. ALONG ABOVE LINES. APPRECIATE USDOC CONTACTING ABOVE ORGANIZATIONS, WORKING OUT DETAILED ITINERARY AND RESPONDING BY IMMEDIATE CABLE PRIOR AUGUST 4. WELCOME ANY SUGGESTIONS RE ITINERARY. WOULD APPRECIATE USDOC ARRANGING FOR NRBDA DELEGATION TO BE MET IN NEW YORK AT AIRPORT ON ARRIVAL LIMITED OFFICIAL USE

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PAGE 03 LAGOS 08550 011044Z

AND ASSISTED WITH ONWARD TRAVEL. EQUIPMENT MANUFACTURERS OR USDOC DISTRICT OFFICES MAY WISH PROVIDE ESCORT OFFICER. PLEASE ADVISE WHO WILL MEET DELEGATION.

5. DECONTROL UPON RECEIPT.
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Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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